



NT *neotel*
CRM Dossier

YouTube



CRM Video

CRM

Neotel's CRM is the perfect tool to get full control of your customer data. With it, both these and your business contacts will be well structured and registered by campaigns. It is an essential tool for an optimal management of your databases.

Neotel CRM allows you to create as many campaigns as your activity requires, and to define for these campaigns the customer file with the customized fields you want. You can upload your database from a file or complete the files online with new contacts.

With the Document Manager, you will be able to access the company's stored documentation and related customer documents (budgets, contracts, etc.) from a single place, being accessible from any device with an internet connection. You will have your space in the cloud to meet the needs of your customers, facilitating the work of your employees.

Strengthen and consolidate the relationship with your customers by programming the WorkFlow, another feature of our CRM that allows you to create events automatically, thus facilitating your company's communications.

For example, you can create an alert to contact a customer 48 hours after sending a quote. Or, when switching from contact to account, the system can automatically send a welcome email.

CRM

100% free for all of our customers



Your customers and business contacts will be well structured and registered by campaigns.

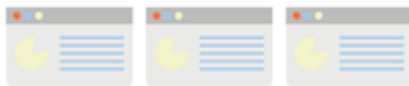
Neotel's CRM is the perfect tool to get full control of your customer data.

Distinguish between three states:

Pre-contacts: for your commercial objectives.

Contacts: for when a customer relationship has been established.

Accounts: for full control of your new and active customers.



Create as many campaigns as your activity requires. Define the customer file with customized fields. upload your database from a file or complete the files online with new contacts.



Search your databases. Access the information in one place.



Convert leads into Active Accounts.



Fully integrable with Neotel's Virtual PBX.



Document Manager:

you will be able to access the company's stored documentation. and related customer documents from a single place.



accessible from any device with an internet connection.



Documents will now auto-complete with the information of your customers easily and immediately.



The sending of e-mails or SMS is done from the user's window.

Workflow:

Create events automatically.



Create an alert.



Send a automatically welcome email.



etc...





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