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Neotel





Neotel video

About us

In Neotel we have been improving our clients' communications since 2001, offering products and services developed by us from their base.

We are a company with extensive experience in Telecommunications that has clients of different sizes and sectors.

We have presence in different countries, providing services in five continents from our headquarters in Spain. Our originality and creativity in telephone services guarantees the customer the most advanced products.



Virtual Switchboard





VoIP Virtual Switchboard video

VoIP Virtual Switchboard

At Neotel we offer you our VoIP Virtual Switchboard service. The most efficient way to optimize the internal communication of your business and maintain an effective relationship with your customers.

Without permanence, without installation and without initial investment.

Save yourself the expenses derived from an obsolete technology: maintenance of lines, cost of physical switchboard, space, electricity, etc.

With the Virtual Switchboard all the hardware is in our facilities as we work through the cloud.

Improve the effectiveness of your communications. Save time and money with the Neotel Virtual Switchboard.



Switchboard functionalities

No Investment, No Commitment, Remote assistance, online management and advanced voip switchboard functionalities. Neotel is your trusted service.

CLICK TO CALL ME BACK

The call me or click to call service for Call Center is an application for information requests immediately by connecting in real time with the company.

CALL RECORDING

The telephone call recorder allows conversations that are made or received from any extension of your company are stored for two months automatically.

VIRTUAL FAX

Thanks to the new virtual fax server of Neotel, you can have a complete quality service and insurance without the need of the physical fax machine and its supplies.

SPY AND WHISPER

With the SPY and whisper service and through the web interface of your PBX you can use a tool that will help you to train your telemarketers.

TELEMARKETING SURVEYS

With this tool, the Neotel client has the possibility to carry out as many surveys as it wants and to transfer the clients it deems necessary to it. In this sense, they can evaluate any aspect they need of the call to improve results and the work of their agents.





Virtual PBX

You only need the Internet

					-						
O	PBX N° OF EXTENSIONS	2	3	4	5	6	7	8	9	10	
	1 numbering included assigned	©	©	©	Ø	©	②	©	②	②	
	Flat rate to landlines included	©	©	©	Ø	©	©	©	②	•	
20	Bonus minutes to mobile	250	300	350	400	450	500	550	600	650	
	Monthly price	24€	30€	36€	42€	48€	54€	60€	66€	72€	

^{*}For more than 10 extensions, ask for a custom offer.

ALSO INCLUDES, WITHOUT ADDITIONAL COST







Statistics of incoming and outgoing calls



Fixed or dynamic signalling



IVR management and setting





The recordings are kept for 60 days.



The user introduces his number and with a The service has a permanence click receives a call from an agent.



of 12 months.



Recordings are saved forever.



Custom SMS packs. Ask for prices.



National, international or 900 lines.

Optimize internal communication and your

(+34) 952 641 034 info@neotel2000.com



Call Center Software



Call Center Software video

Call Center Software

The Neotel call center software is designed to improve the productivity of your business thanks to its easy operation.

It is a simple software for the user. Agent and coordinator access the system with your login and password through an intuitive Web Panel.

We put at your disposal three types of dialer: progressive, predictive and robot call.



Neotel offers an easy-to-use solution, without the need for installation, which will provide you withcontrol of your company's commercial activity.

AGENT - 12 € / month



WebRTC Line

Access to your phone from a web page. With all the functions of an advanced terminal, attended or direct transfer, conference up to three users, incoming caller ID ...



Call Recording

All calls will be recorded and you will have access to both, downloaded files and playback.



Lead Window

Access to data and history of communications with your customer.



Sending email from the lead file

Customizable templates and access to shared documents.

SUPERVISOR - 12 € / month



Progressive and predictive dialer

Automatic dialing system, against an agent or a group.



Customizable script

Sales script associated with the campaign.



Static module

Statistics on agent performance and campaign results.



SMS Campaign

Massive sending, with a contactability close to 100%.



Monitoring, spy and whispering

Listen or intervene in any of your agents' conversations.



Reports

Customizable report manager.



Dynamic signaling

Minimize the impact of Spam on your numbers by automatically modifying the signaling of each call.



Blacklist

Outbound call blocking.



Additional services





Third party verification

On-demand recording: You decide when you want to start or stop recording calls.



Storage of your recordings for 720 days.



Robotcall

(Up to 120 channels). Massive contact with your customers, no need for agents.



Integrated Robinson list query

(Price per consultation or pack). Real time consultation. Digital signature associated to each query, with legal validity.

Registration and training

100 €/cost at the beginning of the service

For information on rates, please contact the sales department.

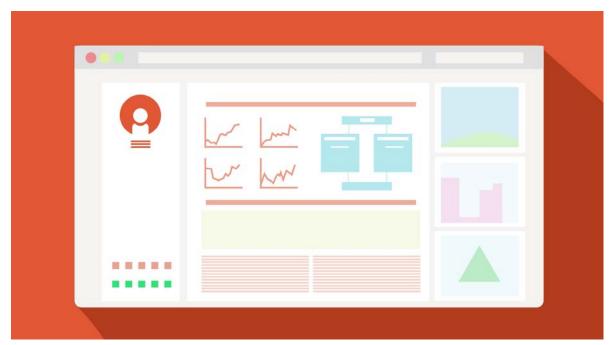


VAT not included.



CRM + PBX





CRM video

CRM (Customer Relationship Managment)

The CRM with Neotel's integrated switchboard allows you to automatically access the data of your customers and your business. Find the unified information on the same Website. When we receive a call from a customer, a pop-up window will appear with a link to its complete file where all the relevant data are displayed.

And if you have any questions, we offer you personalized attention and professional support to help you if a problem arises. All these products and services are installed and maintained by ourselves.





Customer Relationshio Management



Enlargement



Enlargement



Database Management

Virtual switchboard integration with call recording

Document manager

Manager of products and services

Individual and shared calendar

Statistical reports

Up to 3 agents, 100€

Extra agent, 30€/agent

Includes commissioning and free remote training 1h

Monthly fee up to 7 agents, 25€/agent

Extra Agent, 19.90€

Stock control

Suppliers control

Budget

Invoices

Up to 3 agents, 100€

Extra agent, 10€/agent

Includes commissioning and free remote training 1h

Quota increase, 9.90€/agent

Ticket Manager

Customer Portal

Up to 3 agents, 100€

Extra agent, 10€/agent

Includes commissioning and free remote training 1h

Quota increase, 9.90€/agent

Neotel CRM is a powerful customer management tool for your company

(+34) 952 641 034

info@neotel2000.com



Distributors





Distributors video

Distributors

Do you want to be a provider of the most advanced technology in Telephony? Be a distributor of Neotel's telephone products.

Because we have been serving in the Telecommunications sector since 2001, placing us as one of the most relevant companies in the market.

We offer a wide range of solutions in Telephony. With extensive experience, together with a long career in the Telecommunications sector that guarantees our clients only the best services.

Get very attractive commissions for hiring your customers. We will provide commercial material and qualified personnel at your service to offer a solution adapted to the needs of each client and help you in all your queries.



Neotel distributors



Become a Neotel distributor and benefit from the advantages and support of our experience in the telecommunications sector.

> Since 2001 in the Voip sector, a technology that allows companies to contract services at a lower price and without initial investment.







We sell our services through our distribution channel and our Web.





The market trend and new business models are changing the way we see and understand communications.

IP telephony supposes a drastic reduction of expenses.



Versatility and functionalities that do not exist in traditional telephone systems.







Get monthly benefits as a Neotel distributor. With each client that you sign up you will generate commissions during the time that you have the service active.

Join us and take advantage of our services



Control for your business.



White Label Switchboard





White Label Switchboard video

White Label Switchboard

From Neotel we offer you the possibility of having your own Virtual Switchboard platform under your own brand. Operate in the field of Telecommunications with your business name in a simple, autonomous and with a minimum investment.

The procedure is simple. You will not need any technical knowledge. We provide you with the necessary servers and your hosting in Data Center as well as the installation and configuration of the service so that you can quickly access the products of Virtual Switchboard and Call Center Software.





Have your Virtual PBX platform with your own brand.



We install and configure the service with your brand.

Have the Virtual Switchboard and the Software Call Center with your image.







With Neotel's advice and guarantee. IP telephony operator since 2000.





Control for your business.

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